

As a broker, we understand you want to give your clients everything they need and deserve in a Medicare Advantage plan. That's why we are committed to bringing you and your clients more through the RedShirt® Treatment and doing what's right for over 40 years as Western New York's only locally owned and operated health plan.




## MORE REDSHIRT BROKER SUPPORT






Our exclusive broker web portal includes chat and direct lines to your local team of dedicated RedShirts<sup>SM</sup> available to help you with any inquiries about our plans or your client needs.

- **Plan/Benefit Enrollment Kits and Marketing Materials** – Easy to download or order.
- **Easy Application Submissions** – Whatever is most convenient for you, whether that is by paper, electronic, DocuSign, phone, fax, mail or dropped off in person at one of our local Medicare Information Centers.
- **Application Reporting** – Full visibility into rosters and CMS approved applications.
- **Broker Tool Kit** – All the materials you need, in electronic and hard copy format.
- **Product Training** – Comprehensive education about all our Medicare Advantage plans so you can help your clients find the right fit to meet their unique needs.

## MORE VALUE WITH THE PLANS CLIENTS NEED

We offer a variety of plans to fit the needs and budgets of those Medicare eligible, including a wide range of wellness benefits to help our members get and stay healthy.

-  **NEW! \$10 PPO Plan**  
Expanded National Network Coverage, including routine care outside of WNY
-  **Dental**  
\$0 Preventive and up to \$2,000\*\* in Comprehensive Coverage
-  **RedShirt Rewards<sup>SM</sup>**  
Earn up to \$100 in RedShirt Rewards for taking healthy actions

-  **\$0 SilverSneakers® Fitness Program\***
-  **\$0 Plan Options (one with a give back)**
-  **\$0 Vision**
-  **\$0 Enhanced Annual Wellness Visit (EAV)**
-  **\$0 Preventive Services**

- **Personal Emergency Response System (PERS)** – Critical safety solutions for members so they can feel secure in their homes (varies by plan).
- **OTC** – Up to \$400 annual allowance, available on all plans (benefit rolls over quarterly).
- **And More!**

## WITH INDEPENDENT HEALTH, YOU CAN ALSO COUNT ON:

- **Prompt Claim Support** – Fast payments and RedShirt customer service for all inquiries.
- **Strong Provider Relationships** – The benefits that come with our long-term partnerships with area doctors, providers, labs and pharmacies.
- **Community Partnerships** – Support for the local community through a wide range of partnerships to help Western New Yorkers get and stay healthy.

## MORE PERSONAL ATTENTION AND LOCAL SERVICE

After the sale we're here to answer your client's questions, address any of their concerns and provide exceptional service centered around their needs. You can rest assured your clients' needs will be handled in a caring, timely and accurate manner.

Convenient, award-winning RedShirt service is **available to you and your clients** – just a phone call, email or chat away.



WNY's **Only** Health Plan to Achieve  
**5 Stars on All Medicare Advantage Plans**\*\*\*

## MORE BENEFITS YOUR CLIENTS NEED

Plus, our Medicare Advantage plans include benefits and services that give our Medicare members more.

- **98% of WNY Providers Are in Our Network.**
- **Worldwide Emergency & Urgent Care.**
- **NEW!** MultiPlan National Network on Our PPO Plans Including Routine Care Outside of WNY.
- **All WNY Hospitals and Retail Pharmacies Are Included in Our Network** (no preferred pharmacies).
- **No Referrals Needed.**
- **Transportation for Medical Services** (varies by plan).
- **Home Meal Delivery** (varies by plan).
- **Benefits Tailored to the Needs of Those with Diabetes and Prediabetes.**
- **Nutrition Counseling.**



**(716) 635-3500 or 1-800-538-0575**

October 1 – March 31: Monday – Sunday, 8 a.m. – 8 p.m.

April 1 – September 30: Monday – Friday, 8 a.m. – 8 p.m.

**[IndependentHealth.com/MedicareBrokerPartner](https://www.IndependentHealth.com/MedicareBrokerPartner)**

**Chat with us or email us:**

**Questions:** [MedicareBrokers@IndependentHealth.com](mailto:MedicareBrokers@IndependentHealth.com)

**Applications:** [MedicareEnrollApplications@IndependentHealth.com](mailto:MedicareEnrollApplications@IndependentHealth.com)

Thank you for your partnership! We look forward to working with you to provide your clients with the best plans to fit their unique needs and budget.



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\*\* Comprehensive coverage not included on Independent Health's Medicare Encompass 65® Edge HMO plan.

\*\*\* Every year, Medicare evaluates plans based on a 5-star rating system.